Jody Callender General Manager jody.callender@advanciaaero.co m 703.868.5504

8(a) Small Disadvantaged

Secret Clearance EU ID: N11PKHJ1VTF5 CAGE: 4PA70 NAICS: 621111



8(a) SBA Certified American Indian Tribal

Health Information Technology (HIT) | Health Information Management (HIM)

James Strube Business Opportunity Specialist james.strube@SBA.gov 414.297.3951

In today's healthcare environment, it is recognized that a computer workstation is more than just an automation tool and the computer network is now a required utility, similar to electricity and water in a healthcare facility. These mission-critical items serve as the portal used by healthcare professionals to maintain the quality and continuity of patient care while ensuring patient safety.

Advancia Aero's veteran leadership has personally managed HIT / HIM in the federal environment since the early 1990s and has been involved in many of the initiatives being realized today. For example, our management team has led deployments of various iterations of Electronic Healthcare Records (EHR) implementations, transitioned from standalone hospital/clinic centric networks to "one base, one network" to the current Defense Health Agency joint medical network. Our management team members have been involved in both Major Command (MAJCOM) and HQ AF HIT/HIT financial portfolio management. Advancia Aero's management team has developed and instructed Chief Information Officer bootcamps, taught Medical Information Systems (MIS) Newcomers classes at government symposiums and mapped HIT/HIM skills competencies at an enterprise level. In addition, our management team members have served as MAJCOM Chief Technology and Chief Information Officers as well as led HIT/HIM departments at stand-alone clinics, community hospitals as well as led enterprise-wide systems deployment and performed corporate-level HIT/HIM program management.

When you partner with Advancia Aeronautics (Advancia Aero) for your HIT/HIM needs, you are partnering with a company that truly understands the intricacies of HIT/HIM in the federal environment.

NAICS: 518210, 541330, 541380, 541430, 541511, 541512, 541513, 541519, 541611, 541618, 541690, 561110, 541990, 611420

VEHICLES:

CERTIFIED SBA 8(a) CERTIFIED American Indian Tribally Owned Business STARS III - Contract 47QTCB-22-D-0456 JOINT OPERATIONAL MEDICINE INFORMATION SYSTEMS SOFTWARE SUPPORT (GS08Q-17-BPC-0020): Advancia Aero supported Operational Medicine end user applications, systems administration, and instructor led training as part of pre-deployment training efforts and Air Force exercises in conjunction with on-going real world operational activities at various locations around the world.

AIR FORCE OPERATIONAL MEDICINE INFORMATION SYSTEMS PROFESSIONAL SERVICES AND TRAINING (H0038-19-D-0003):

Advancia Aero supports the Air Force Medical Service enterprise by providing a range of experienced, skilled personnel thoroughly knowledgeable of Air Force operational environments, deployed healthcare related business practices and Operational Medicine information systems supporting global operations. Services include informatics, end user application and systems administration training, cyber security, help desk operations, testing, assessments, modernization and engineering support for Air Force exercises, predeployment training efforts and real-world operational activities.

HEALTH INFORMATION TECHNOLOGY (HIT) SUPPORT (FA4690-020-

C-0015): Advancia Aero supports Tier II, HIT operations at the 28th Medical Group, Ellsworth AFB, SD. This tasks includes help desk support, hardware, software and end user devices repair, inventory management, network and wireless device support and project management activities.

DEFENSE HEALTH AGENCY, GENERAL FUNDS ENTERPRISE BUSINESS (GFEBS) IMPLEMENTATION SUPPORT (W81XWH-18-C-0185):

Advancia Aero facilitated business process mapping, conducted predeployment site assessments and validated infrastructure readiness, trading partner data exchange and data conversion activities ensuring the successful deployment of GFEBS and subsequent post-deployment and global sustainment activities.

INDIAN HEALTH SERVICE (IHS) CLINICAL VIDEO TELEHEALTH (CVT)

SERVICES (75H70421-R-00008): Advancia Aero provides an affordable, secure and scalable CVT solution enabling patient-to provider and provider-to-provider meetings to the IHS. Our FedRAMP certified (in progress), cloud-based platform enhances the delivery of comprehensive healthcare to approximately 2.56M beneficiaries who belong to 574 federally recognized tribes in 37 states.

Tribal Advantages:

- Receive up to \$100M in Direct Award Contracts w/o J&A
- AITs are always considered a small disadvantaged business
 - AITs can have direct negotiations with the government

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