Jody Callender General Manager jody.callender@advanciaaero.co m 703.868.5504

## 8(a) Small Disadvantaged

Secret Clearance
UE ID: N11PKHJ1VTF5CAGE:
4PA70
NAICS: 621111



### **Healthcare Staffing | Support**

James Strube Business Opportunity Specialist james.strube@SBA.gov 414.297.3951

# 8(a) SBA Certified American Indian Tribal (AIT)

Advancia Aero's veteran leadership has over 100 combined years' experience of staffing, operations and program management in the federal healthcare environment. As a mission-focused partner, we provide complete solutions for managing human and financial resources, recruiting, and program management in support of world-wide healthcare operations. Since the early 1990's, our team members have successfully supported multiple federal agencies to include the Department of Defense, the Defense Health Agency and the Indian Health Service.

Our management team understands the intricacy of healthcare operations! Our well-rounded team members are all healthcare professionals with diverse backgrounds encompassing healthcare administration, clinical operations management, nursing, and diagnostic imaging disciplines. Our team members have served as subject matter experts and consultants supporting enterprise-level programs and managed operations at Headquarters-level as well as large military hospitals.

Advancia Aero recognizes the talent competition is fierce as the US is experiencing low supply and high demand of quality medical professionals. Our team is relentless in their searches for qualified, experienced individuals who will deliver safe, quality patient care. With our management team comprised of healthcare professionals, we utilize our inside knowledge, professional network and competitive compensation and benefits packages to attract and retain highly skilled candidates. Even as our nation is facing critical staffing shortages, we maintain a >99% fill rate.

When you partner with Advancia Aero for your healthcare staffing and program management needs, you are partnering with a diverse company that truly understands the intricacies of healthcare culture, budgetary conditions, attrition challenges, and retention goals in the federal environment.

NAICS: 541611, 561110, 561320, 621111, 621112, 621330, 621340, 621399, 621498, 621999, 622110

#### **Set Aside Qualifications:**

CERTIFIED SBA 8(a)
CERTIFIED American Indian Tribally Owned Business

#### US NAVY OCONUS HEALTHCARE SERVICES (N62645-16-D-5023):

Advancia Aero staffed behavioral health, substance abuse, psychiatry, optometry and emergency medicine providers at Okinawa and Yokosuka Military Treatment Facilities and associated branch clinics supporting beneficiaries within the countries of Japan and Guam.

OBSTETRIC GYNECOLOGY/LABOR & DELIVERY NURSING (W81K02-16-D-0015): Advancia Aero provided Obstetric Gynecology Labor and Delivery Nursing supporting patient care services to the

Labor and Delivery Nursing supporting patient care services to the Maternal Newborn Unit at Bassett Army Community Hospital, Fort Wainwright, Alaska.

US NAVY COVID-19 MOBILE SITE SPECIMEN COLLECTION, TESTING AND RESULTING (N68520-21-B-0001): Advancia Aero provides

AND RESULTING (N68520-21-B-0001): Advancia Aero provides COVID-19 mobile specimen collection, testing and resulting to the Navy's total force members at multiple locations across the United States. Our industry leading specimen collection and testing processes along with our state-of-the-art laboratory provides collection to individualized resulting within 48 hours.

MEDICAL APPOINTMENT CLERKS (FA4690-21-Q-0031): Advancia Aero books appointments, follow-up appointments, scheduled appointments, input cancellations, performs call-back reminders to patients according to government provided appointing protocols and guidelines at Ellsworth AFB, SD.

#### **EMERGENCY DEPARTMENT PHYSICIANS (W81K00-22-P-0028):**

Advancia Aero provides emergency room physicians to provide emergency services at General Leonard Wood Army Hospital (GLWACH), MO. As the only Emergency Department within a 30-minutes radius and the only Hospital in Pulaski County and as such, our physicians also support civilian trauma patients from the nearby I-44 corridor.

DENTAL PROVIDER AND TECHNICIANS SERVICES (7H707-22-

P-00133/7H707-22-P-00134): Advancia Aero provides both Dental Provider and Dental Assistant (technician) services supporting the Indian Health Service's Taos Picuris Service Unit Dental Department, Taos, NM.

PHARMACY TECHNICIAN SERVICES (75H707-22-P-00110): Advancia Aero provides Pharmacy Technician services supporting the Indian Health Service's Canoncito Laguna Service Unit Pharmacy Department, Acoma, NM.

PHARMACY LABORATORY TECHNICIAN SERVICES (75H707-22-

**P-00178):** Advancia Aero provides Laboratory Technician services supporting the Indian Health Service's Canoncito Laguna Service Unit Pharmacy Department, Acoma, NM.

### **Tribal Advantages:**

- \* Receive up to \$100M in Direct Award Contracts w/o J&A
- \*AITs are always considered a small disadvantaged business
- \*AITs can have direct negotiations with the government