Jody Callender General Manager jody.callender@advanciaaero.co m 703.868.5504

8(a) Small Disadvantaged Secret Clearance UE ID: N11PKHJ1VTF5CAGE: 4PA70 NAICS: 621111



## Healthcare Finance | Strategic Support

James Strube Business Opportunity Specialist james.strube@SBA.gov 414.297.3951

8(a) SBA Certified American Indian Tribal (AIT)

Advancia Aeronautics, LLC (AA) is an SBA-certified 8(a) American Indian Tribal (AIT) business and a leading specialist in healthcare related support regarding Financial Management. A wholly owned subsidiary of the Potawatomi Business Development Corporation (PBDC), (AA) has been assisting the Defense Health Agency (DHA) with their Financial Operations and Financial Strategy since 2018.

The ability for a federal agency to forecast, fund, execute, and manage their financial operations in an ever-changing financial landscape has proven to be a challenging initiative that incorporates organizational buy-in and cross functional support. The importance of a synchronous relationship between Finance and Operations is critical to the success of the enterprise. We recognize the challenges associated with such an undertaking and have the experience to implement financial operations that are scalable, accurate, reliable, and auditable. Our team supports agencies with Accounting Operations, Budget Execution, Financial Improvement and Audit Readiness, Manager's Internal Control Program, Financial Reporting, and has the experience and technical capability to vastly improve the financial operations and strategic way forward.

AA's leadership team has a multitude of relevant experience, supporting financial operations at large Federal government agencies. Such support has included, but is not limited to, Accounting Operations, Budget Execution and Funds Distribution, audit readiness/audit response, financial statement reporting, financial control assessments, and financial data and analytics efforts. Past clients include the DHA, Department of Navy (DoN) Financial Management Office (FMO), and several Navy Budget Submission Offices (BSOs), including, the Military Sealift Command (MSC) and the Bureau of Medicine and Surgery (BUMED). Our team also employs many skilled Certified Public Accountants (CPAs) who are able to apply their many years of experience in Federal accounting to be a trusted advisor for our clients.

DEFENSE HEALTH AGENCY FINANCIAL OPERATIONS DIVISION SUPPORT (W81XWH-19-C-0095): AA has provided the following support at DHA within the Office of the Comptroller: Financial/ Accounting Operations: Accounting transaction review and reconciliation, Financial document processing. Budget Operations: Budget Planning, Programming, Budgeting and Execution tracking, Funds Distribution, Spend Plan review, Financial Reporting & Compliance: Financial Statement review, Financial controls testing and validation, Financial Statement footnote compilation, General Ledger account reconciliations, Financial Improvement and Audit Readiness (FIAR) Support: Audit Response, Provided by Client (PBC) request review, tracking, and facilitation, Financial Systems Support: Enterprise Resource Planning (ERP) Financial Management System (FMS) Helpdesk and functional support, DAI End User Help Desk Support, Financial Application Database Management Services and Training. This support has been provided in multiple geographic

locations, with both on-site and remote contract support.

## DEFENSE HEALTH AGENCY GENERAL FUNDS ENTERPRISE BUSINESS SYSTEM (GFEBS) IMPLEMENTATOIN SUPPORT (W81XWH-18-C-0185):

AA assisted the System Integrator Team with facilitating business processes mapping to define the respective roles, responsibilities, and success for DHA and BUMED during the GFEBS implementation. GFEBS is the largest Enterprise Resource Planning (ERP) system in the world by end user. The team assisted with tracking progress of critical milestones and updated client leadership appropriately.

## DEFENSE HEALTH AGENCY STRATEGIC MANAGEMENT, PLANNING AND TRAINING (W911QY-11-D-0062): AA has supported the

Strategy Management Division in translating the Futures work and developing white papers and other pertinent documents to link the current strategy to future scientific trends, policy and environmental factors. AA provided operational support for training locations and liaised with staff on all aspects of planning, coordinating, tracking, financial management, administrative services, and technical support enabling representation from over 200 personnel representing 47 Military Treatment Facilities from across the globe.

## **Tribal Advantages:**

- Receive up to \$100M in Direct Award Contracts w/o J&A
- AITs are always considered a small disadvantaged business
- AITs can have direct negotiations with the government